## HSBC BANK (VIETNAM) LTD. SUMMARISED INTERIM FINANCIAL STATEMENTS FOR THE SIX-MONTH PERIOD ENDED 30 JUNE 2019

SUMMARISED INTERIM BALA	NCE SHEET	
	As at 30.06.2019 VND million	As at 31.12.2018 VND million
ASSETS		
Cash on hand	435,958	391,775
Balances with the State Bank of Vietnam	9,751,083	11,521,295
Placements with and loans to other credit institutions Placements with other credit institutions Loans to other credit institutions	<b>50,903,953</b> 50,233,953 670,000	<b>33,532,737</b> 33,452,737 80,000
Derivatives and other financial assets	17,190	8,578
Loans and advances to customers Loans and advances to customers Provisions for credit losses on loans and advances to customers	<b>42,934,307</b> 43,568,705 (634,398)	<b>44,111,305</b> 44,703,632 (592,327)
Investment securities Available-for-sales investment securities Provision for diminution in value of investment securities	<b>7,735,705</b> 7,735,705	<b>9,338,557</b> 9,338,557
Fixed assets Tangible fixed assets Historical cost Accumulated depreciation Intangible fixed assets Historical cost Accumulated amortisation	<b>96,685</b> 93,751 206,725 (112,974) 2,934 6,019 (3,085)	85,809 82,261 186,819 (104,558) 3,548 6,019 (2,471)
Other assets Other receivables Accrued interest and fee receivables Deferred tax assets Other assets	<b>1,098,937</b> 387,607 481,603 24,544 205,183	1,742,588 720,083 718,117 134,824 169,564
TOTAL ASSETS	112,973,818	100,732,644
LIABILITIES AND EQUITY		
Borrowings from the Government and the State Bank of Vietnam	142,160	-
Placements and borrowings from other credit institutions Placements from other credit institutions Borrowings from other credit institutions	<b>1,751,044</b> 1,632,151 118,893	<b>1,984,091</b> 1,904,776 79,315
Deposits from customers	96,589,131	85,072,414
Other liabilities Fee and interest payables Other liabilities	<b>2,712,934</b> 66,682 2,646,252	<b>1,532,882</b> 70,355 1,462,527
TOTAL LIABILITIES	101,195,269	88,589,387
OWNER'S EQUITY Contributed capital Reserves Retained earnings	<b>11,778,549</b> 7,528,000 2,169,066 2,081,483	<b>12,143,257</b> 7,528,000 2,169,066 2,446,191
TOTAL EQUITY	11,778,549	12,143,257
TOTAL LIABILITIES AND EQUITY	112,973,818	100,732,644
OFF BALANCE SHEET ITEMS		
CONTINGENT LIABILITIES Letters of credit commitments Other guarantees	<b>15,424,840</b> 7,597,343 7,827,497	<b>17,311,987</b> 9,961,190 7,350,797
COMMITMENTS Foreign exchange transactions commitments Buying foreign currency commitments Selling foreign currency commitments Cross currency swap contracts Undrawn loan commitments	<b>91,492,413</b> 86,762,514 42,809,654 42,777,790 1,175,070 4,729,899	<b>77,881,062</b> 74,897,364 37,423,664 37,414,417 59,283 2,983,698

SUMMARISED INTERIM BALANCE SHEET

#### For the six-month period ended 30.06.2019 30.06.2018 VND million CASH FLOWS FROM OPERATING ACTIVITIES VND million 2.341.855 1.894.695 Interest and similar income received Interest and similar expenses paid Fee and commission income received Net amount received from trading of foreign currency and securities (133,569) 403,429 358,990 (255.339) 480.275 333,660 (3,516) Other income/(expenses) 15,207 Recovery of written off had debts 22,514 22,247 (1.463.578) (1.252.580) Payments to employees and for administrative expenses Business income tax paid (369,154) (269,860) NET CASH FLOWS FROM OPERATING ACTIVITIES BEFORE CHANGES IN WORKING CAPITAL 1,105,440 1,019,836 Changes in operating assets (Increase)/(accrease in placements with and loans to other credit institutions Decrease/(increase) in held-for-trading securities and available-for-sales investment securities Increase in derivatives and other financial assets 572,044 (590,000) 1,574,307 (697.036) (28,916) (1,740,609) (8,612) 1,134,927 Decrease/(increase) in loans and advances to customers Utilisation of provision for losses on loans and advances to customers (12,126) (9,885) Decrease in other operating assets 628.269 99.487 Changes in operating liabilities Changes in operating inabilities Increase in borrowings from the Government and the State Bank of Vietnam (Decrease)/increase in placements and borrowings from other credit institutions Increase in deposits from customers 142,160 (233,047) 11,516,717 (181,144) 359.204 19,610,097 16,607 (Decrease)/increase in other operating liabilities NET CASH FLOWS FROM OPERATING ACTIVITIES 15,079,132 19,198,588 CASH FLOWS FROM INVESTMENT ACTIVITIES (23,953) (6,330) 387 Purchase of fixed assets Proceeds from the disposal of fixed assets NET CASH FLOWS FROM INVESTMENT ACTIVITIES (23,945) (5,943) CASH FLOWS FROM FINANCING ACTIVITIES (756.089) Dividends paid NET CASH FLOWS FROM FINANCING ACTIVITIES (756,089) NET INCREASE IN CASH AND CASH EQUIVALENTS 15 055 187 18,436,556 CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD 45.365.807 35,450,720 53,887,276

SUMMARISED INTERIM CASH FLOW STATEMENT (DIRECT METHOD)

	Contributed capital VND million	Reserve to supplement contributed capital VND million	Financial reserves VND million	Retained earnings VND million	Total VND million
	VIND million	VND million	VND million	VND million	VIND million
As at 1 January 2018	7,528,000	633,391	1,165,399	1,860,137	11,186,927
Profit for the year	-	-	-	2,468,507	2,468,507
Dividend paid (*)	-	-	-	(1,512,177)	(1,512,177)
Appropriation to reserves	-	123,425	246,851	(370,276)	-
As at 31 December 2018	7,528,000	756,816	1,412,250	2,446,191	12,143,257
Profit for the period	-	-	-	1,275,477	1,275,477
Dividend declared (**)	-	-	-	(1,640,185)	(1,640,185)
As at 30 June 2019	7,528,000	756,816	1,412,250	2,081,483	11,778,549

MOVEMENTS IN OWNER'S EQUITY

60,420,994

CASH AND CASH EQUIVALENTS AT END OF THE PERIOD

end for the financial year 2017 was declared by Members' Council based on the Board Resolution dated 16 April 2018 and was paid on 4 June 2018 and 28 August 2018. dend for the financial year 2018 was declared by Members' Council based on the Board Resolution dated 3. June 2019

	30.06.2019 VND million, %	31.12.201 VND million, %	
Contributed capital	7,528,000	7,528,000	
Total assets	112,973,818	100,732,644	
Capital adequacy ratio	14%	149	
Overdue loan	732,576	661,110	
Non-performing loans	348,526	332,397	
Loans to deposit ratio Overdue guarantee balance/Total guarantee balance	42% 0%	49%	
Overdue guarantee balance/Total guarantee balance Overdue loan balance/Total loan balance	0.80%	0.88%	
Non-performing loan balance/Total loan balance	0.38%	0.44%	
The liquidity reserve ratio	49%	26%	
Solvency ratio – 30 days	1070	207	
- In VND	Qualify	Qualify	
- In other currencies	Qualify	Qualify	
	For the six-	For the six-month period ende	
	30.06.2019 VND million	30.06.2018 VND million	
Total deposits received	1,534,188,979	1,495,104,227	
Total deposits received Total loans disbursed	1,534,188,979 56,309,112	1,495,104,227 52,640,226	

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# SUMMARISED INTERIM INCOME STATEMENT

	For the six-month period ended		
	30.06.2019 VND million	30.06.2018 VND million	
Interest and similar income Interest and similar expenses	2,118,217 (251,666)	1,712,487 (121,511)	
Net interest income Fee and commission income Fee and commission expenses	<b>1,866,551</b> 611,119 (117,851)	<b>1,590,976</b> 532,808 (115,868)	
Net fee and commission income	493,268	416,940	
Net gain from dealing in foreign currencies	325,798	346,880	
Net gain from trading of held-for-trading securities	7,862	8,607	
Net gain from trading of investment securities Other incomes Other expenses	- 47,418 (9,808)	<b>37,671</b> 29,523 (10,406)	
Net other income	37,610	19,117	
Operating expenses	(1,079,022)	(968,243	
Operating profit before provisions for credit losses	1,652,067	1,451,948	
Provisions for credit losses	(51,963)	(36,763)	
Profit before tax Business income tax – current Business income tax – deferred	<b>1,600,104</b> (214,347) (110,280)	<b>1,415,185</b> (184,800) (100,345)	
Business income tax	(324,627)	(285,145)	
Net profit after tax	1,275,477	1,130,040	

### REPORT ON REVIEW OF THE SUMMARISED INTERIM FINANCIAL INFORMATION TO THE MEMBERS' COUNCIL OF HSBC BANK (VIETNAM) LTD.

Ha Le Thao Vy Financial Controller

Nguyen Thi Thanh Tru Chief Financial Officer

Should there be any conflict between the Vietnamese and English copies, the Vietnamese copy shall take precedent

The accompanying summarised interim financial statements have been prepared on 22 August 2019, from page 3 to page 9 which comprise the summarised interim balance sheet as at 30 June 2019, the summarised interim income statement, the summarised interim cash flow statement for the six-month period then ended, movements in owner's equity and key financial ratios. The summarised interim financial statements were derived from the interim financial statements of HSBC Bank (Vietnam) Ltd. ("the Bank") for the six-month period then ended, on which we have reviewed and issued an unqualified auditor's review conclusion dated 22 August 2019. The reviewed interim financial statements and the summarised interim financial statements do not include the impact of subsequent events that occurred after the date of our above mentioned auditor's review report.

The summarised duration from the point of the summarised interim financial statements which are required by Vietnamese Accounting Standards, the Vietnamese Accounting System and applicable regulations on preparation and presentation of financial statements for credit institutions operating in Socialist Republic of Vietnam. Therefore, the reading of the summarised interim financial statements cannot substitute for the reading of the reviewed interim financial statements of the Bank.

For the six month period anded

The Legal Representative's Responsibility to the summarised financial statements

The Bank's Legal Representative is responsible for the preparation and presentation of the summarised interim financial statements in accordance with the criteria as required by regulations.

Auditor's Responsibility

Our responsibility is to express a conclusion on the summarised interim financial information based on our procedures which were performed in accordance with Vietnamese Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" and the relevant requirements of Vietnamese Auditing Standard No. 810 – Services on the summarised financial statements.

Conclusion

#### Based on our review, nothing has come to our attention that causes us to believe that the accompanying summarised interim financial information which were derived from the reviewed interim financial statements for the six-month period ended 30 June 2019 of the Bank are not consistent, in all material respects, with reviewed interim financial statements, in accordance with the criteria as required by regulations. Other matter

iditor's review report on summarised interim financial statements is prepared in Vietnamese and English. he independer



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